

[Redacted]

[Redacted]

[Redacted]

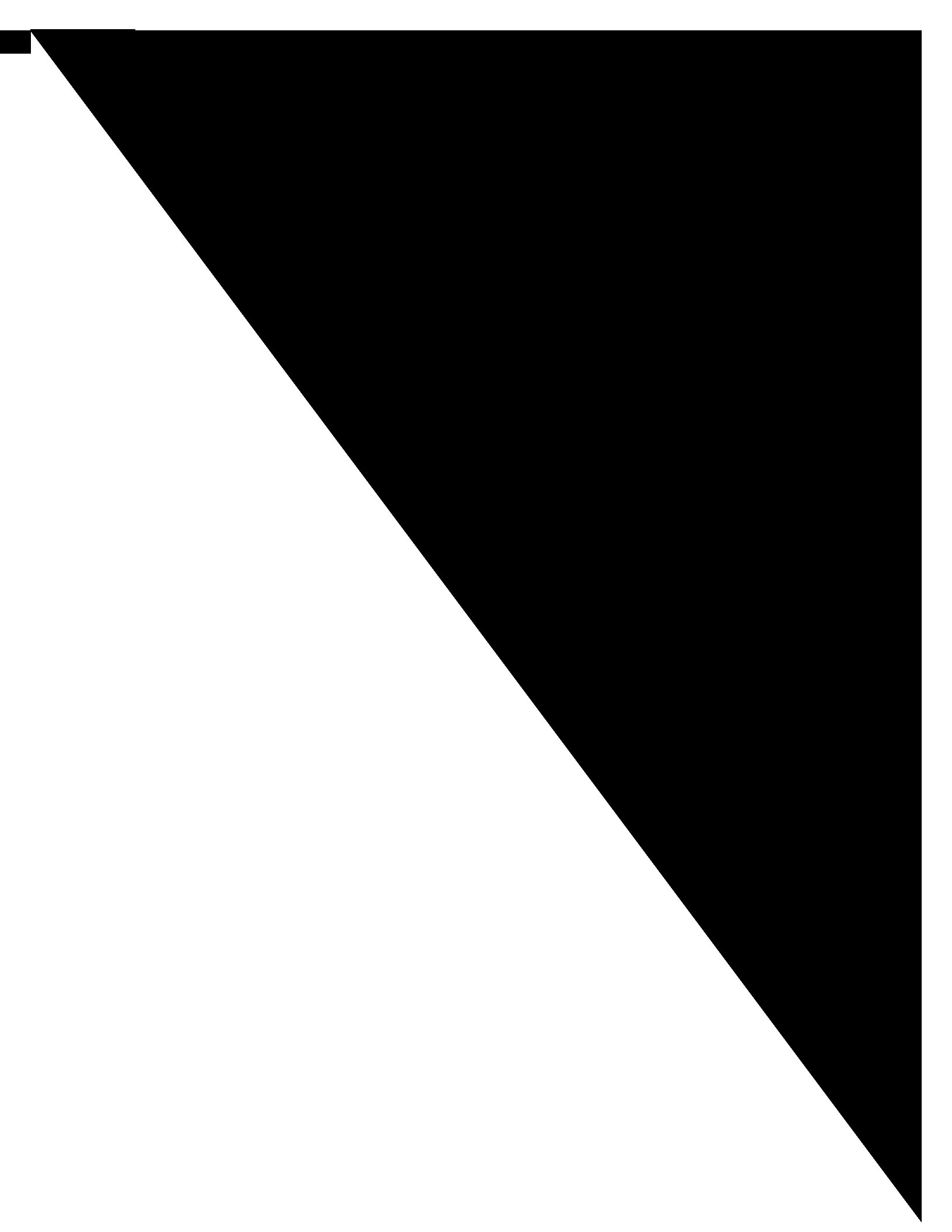
[Redacted]

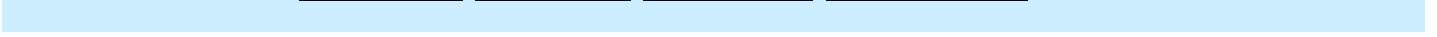
[Redacted]

[Redacted]

[Redacted]

[Redacted]





Revenue decreased \$8.2 million in the nine months ended September 30, 2017, compared to the prior-year period, excluding the freight and reimbursements increase of \$3.8 million, predominantly due to:

- Decreased sales volume of 0.9 million metric tons, or 10.8%, to 7.8 million metric tons during the nine months ended September 30, 2017 compared to the prior-year period. The decrease in tons sold was driven by lower production, as discussed below, which limited our ability to engage in short-term contract sales and resulted in decreased revenue of \$42 million during the period.
-

average year-to-date natural gas and diesel fuel prices would result in a change of \$3 million in our annual fuel and energy cost based on expected consumption for the rest of 2017.

Valuation of Other Long-Lived Assets

Lon e C



[Table of Contents](#)

Forward-Look